

If you **DON'T** have a planning/forecasting application, there is a good chance your organisation is in "Excel hell" and you are experiencing the following:

- Complex spreadsheets with pivot tables, lookups, linked workbooks and VBA;
- Time consuming, highly manual and error prone consolidation across workbooks;
- Lengthy forecast cycles needing manual consolidation of inputs;
- Risk due to lack of system documentation and total reliance on a few key staff;
- A system that is easily broken by users overwriting formulas, inserting rows, etc.;
- Unacceptable time dependency on data inputs from source systems into spreadsheets;
- No single version of the truth;
- No data security as spreadsheets are emailed around containing sensitive information.



If you **DO** have a planning/forecasting application, are you experiencing the following?

- Inadequate cube size & lack of flexibility in application structure and calculations;
- Model size & complexity forces grouping of dimensions together;
- Limited number of versions & scenarios available;
- Difficulty comparing actual results to forecasts side by side in the same system;
- Large number of job servers required with long processing times and high IT involvement;
- System difficult to change, slow to respond to business needs with no real time analysis;
- Complexity in migrating data from planning to reporting environment;
- Excessive time spent moving large amounts of data into reporting spreadsheets.

If any of these symptoms apply to your organisation you need Cognos TM1!

Benefits of Cognos TM1 for Planning Applications

- Single application server architecture, no server banks or high IT hardware costs;
- 64 bit technology allows calculations to be performed instantly;
- Unlimited number of versions/scenarios available;
- True multidimensional capability allows the modeling of business complexity and provides multi-directional drill-down and drill-up;
- Data can be represented in the way users actually think of the business;
- Unlimited dimensionality and unlimited cube size for complex modeling;
- Easy to use development environment that business users can understand, thus reducing reliance on IT and lowering cost of ownership;
- Fast, agile system development allowing rapid response to business requirements;
- Real time calculation and consolidation reducing forecast times and intra-day reforecast;
- Real time forecasting collaboration and one version of the truth with all business calculations;
- Real time reporting in final presentation format with direct link to Cognos 8 BI and MS Excel;
- No pushing data between systems or "dumping" data from reporting packages to spreadsheets.



Achieve the results you want while retaining the value of spreadsheets that make them indispensable

- Excel is effectively demoted from data and calculation store to presentation layer only;
- All business data is secure on the TM1 application server;
- Spreadsheets simplified. No linked spreadsheets or complex VBA;
- One version of the truth;
- The user interface familiarity and presentation quality and flexibility of spreadsheets are maintained;
- Rapid report and application development;
- No wasted time extracting data from planning and reporting systems into Excel for final monthly report packs.

Ask for a free review from the professionals – talk to the TM1 team at Focus Strategies & Solutions!

THE ITERATIVE PLANNING PROCESS WITH TM1



focus
strategies
&
solutions

SYDNEY
Level 6, 621 Pacific Hwy
St. Leonards, NSW 2065
Phone: +61 2 9437-3000
Fax: +61 2 9437-3399
Email: enquiry@focuss.com.au

MELBOURNE
Level 3, IBM Tower
60 City Road, Southbank, VIC 3006
Phone: +61 3 9626-2550
Fax: +61 3 9626-2445
Email: vic@focuss.com.au

CANBERRA
7/9 Bowen Dr
ACT 2600
Phone: +61 2 6277-1110
Fax: +61 2 6277-1112
Email: act@focuss.com.au